Next Generation Benchmarking Assessment Results
Finance – Executive Assessment

Company   Company ABC

Wednesday, Sep 9, 2019

THE BEST RUN SAP

Program Overview

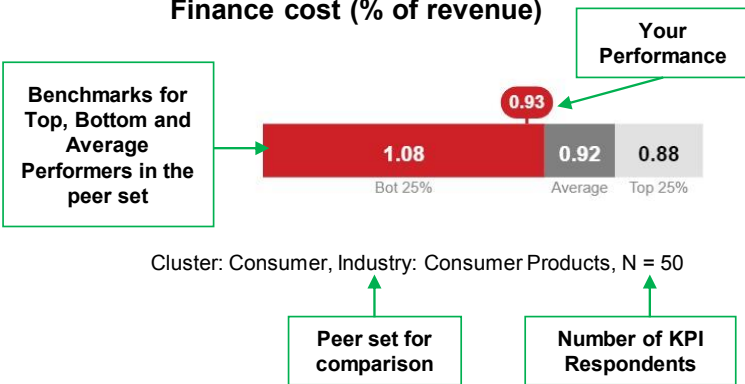## Next Generation Finance Benchmarking Assessment

Within this results document, you will see the following:

- A clear understanding of digital maturity of your finance processes which can be used as an input into strategic planning

- Benchmarking guidance aligned to finance KPIs comparing your organization to peers

- A prioritized gap assessment of best practices aligned with the following process areas:

  - Financial Planning and Analysis
  - Accounting and Financial Close
  - Treasury Management
  - Receivables Management
  - Payables Management
  - Travel and Expense Management
  - Real Estate Management
  - Finance Shared Services
  - Three Lines of Defense
  - Cybersecurity and Data Protection

- Key observations based on customized results

- Examples of best-in-class organizations that are enabling digital transformation of their finance processes

Executive Summary – Key Metrics

Finance cost (% of revenue)

Your Performance
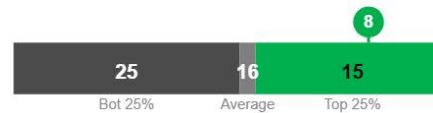
Benchmarks for Top, Bottom and Average Performers in the peer set

0.93

1.08	0.92	0.88
Bot 25%	Average	Top 25%

Cluster: Consumer, Industry: Consumer Products, N = 50

Peer set for comparison

Number of KPI Respondents

Audit cost (% of revenue)

0.05

0.125	0.085	0.03
Bot 25%	Average	Top 25%

Cluster: Consumer, Industry: Consumer Products, SubIndustry: Beverages, Revenue: > 500000001 < 5000000000 U.S.Dollar, N = 8

Cash forecast accuracy (in %)

70

15	61.5	90
Bot 25%	Average	Top 25%

Cluster: Consumer, Industry: Consumer Products, N = 8

Days to close annual books

8

25	16	15
Bot 25%	Average	Top 25%

Cluster: Consumer, Industry: Consumer Products, SubIndustry: Beverages, Revenue: > 500000001 < 5000000000 U.S.Dollar, N = 9

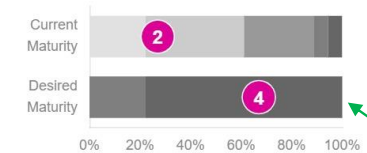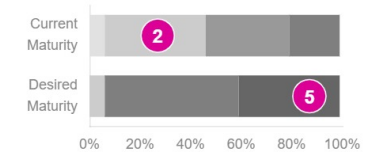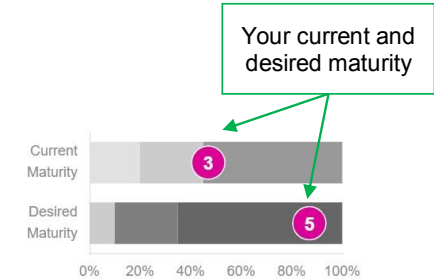# Accounting and Financial Close - Best Practices

Best Practice

Company Internal Gap

Your current and desired maturity

1 All operational accounting processes are fully automated and intelligent

🟡 **2**

| Current Maturity | 3 |
| Desired Maturity | 5 |

0%   20%   40%   60%   80%   100%

2 Accounting is a continuous process enabling the organization to conduct fast, soft and predictive closing

🔴 **3**

| Current Maturity | 2 |
| Desired Maturity | 5 |

0%   20%   40%   60%   80%   100%

3 Finance organization has instant access to information at desired granularity based on one source of truth

🟡 **2**

| Current Maturity | 2 |
| Desired Maturity | 4 |

0%   20%   40%   60%   80%   100%

Your Internal perceived gap – Difference between desired and current maturity

% Best Practice Maturity for other respondents

Legend

Level 1   Level 2   Level 3   Level 4   Level 5

Global

Levels as defined in the survey.

E.g – For Best Practice 1 - >

Level 1	Operational accounting processes are executed manually and in-house in a dispersed setup across multiple accounting departments
Level 2	Step wise automation of operational accounting processes
Level 3	Operational accounting processes are partially automated
Level 4	High degree of automation (rule based) for executing operational processes however exception handling is manual
Level 5	Intelligent automation and predictive models are used especially for exception handling

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